REAL ESTATE FIRM IS FOR GOOD ROADS

Kimball & Richards Enthusiastically Favor Proposed \$1,000,000 Issue.

Through their recent decision to permit voters of Saft Lake county to decide a majority vote how they stand in ed to the proposed bonding of the nty to raise, \$1,000,000 for the building good roads, the county commissioners we prepared the way for the greatest ward strides over made in the state, ording to a member of the firm of Rimball & Richards, land merchants. It is almost a certainty first the bond will be voted, as the general public is becoming thoroughly educated to the value of cood roads. Too much cannot be said in favor of this important matter, according to this firm, which points to the ronderful transformation made on Ninth ast street almost immediately following the laying of asphalt pavement. Contrast the desirable condition in sections with permanent, hard-surfaced roads with the usual muddy highways, and, from any standpoint, the good road will be selected. Whether for business or pleasure, the good road is always selected, and sections throughout the county which are now considered remote will be brought within easy access through the wonderful medium of good roads. Kimball & Richards are not in favor at the continued spending of large sums mball & Richards, land merchants, It

the continued spending of large sums money for the building of roads which, money for the building of roads which, various causes, are not kept in rerearious causes, are annually
gended for read purposes should be put
to a few hard-surfaced permanent
themselves the purpose should be put
to all formation furnished to the county
leals by Mr. Burrell, the government
despert, show that the only really
momical thing for the county to do
to pass this bond by a big majority
te, and proceed as early as possible
the construction of these fine highys throughout the county. These good
bile roads will be a source of much
de to both city and county when thounds of visitors to the Panama-Pacific
position are investigating our resources

1916.

The opening of the Panama canal is ready looming big in all western instrial centers. One prominent Calimian who recently spent several days re said: "All that is the matter with ah is that the people don't half realize eir wonderful opportunities."

Simbail & Richards report an unusual-active market in local real estate contons, with more genuine inquirers for mes and investments for the first tends in January than in any three months last year. The naturally prosperous ditton of the country is having a good act on the public, and money seems to plentiful. opening of the Panama canal is

lentiful.

mball & Richards Building comhas already received orders for sevfine modern homes to be erected
in the spring at Highland Park. In
tion to this, many owners of building
will erect their own homes, and
tether the district will be a scene of
activity. The work on the especial

at activity. The work on the asphalt ing of Highland drive is to be started soon as the weather will permit, and mild be completed by early June.

Who are responsible for this

transformation of Salt Lake's

Southeast?

Rheumatism

I say that I can conquer rheumatism with a simple home treatment, without electric treatment, stringent diet, weak-ening baths or any internal dosing that injures the digestion, or, in fact, any other of the usual treatments recommended for the cure of rheumatism.

Don't shut your eyes and say, "Impossible," but put me to the test. You may have tried everything you ever heard of and have spent your money right and left. I say, well and good, let me prove my claims without expense to you.

So send your name and the treatment will be sent you at once. I am willing to take the chance and surely the test will tell. When I send you this I will write you fully, and will show you that my treatment, is not only for curing rheumatism, but should also cleanse the system of Uric Acid and give real benefit in Kidney troubles and help the general health.

health.

This special offer was not be held open indefinitely. It will be necessary for you to make your application quickly. So take advantage of this offer before it is too late. Don't send any money; just your name and address and I will send the remedy. After it has shown you that it is a real cure for your rheumatism, send me the price, one dollar.

Local Securities

The weekly letter of John C. Cutler, Jr., & Co. is as follows:

With the reduction of the Bank of England discount rate from 5 to 4½ per cent, with the free operation of the new currency measure in the United States, which will probably open up an era of better credit facilities and freer accommodation due to the relaxation of reserve requirements, with a possible trust policy sanctioned by the government and acceded to by the corporations of the country, it is expected and hoped that the tide of business will turn toward better conditions.

ter conditions.

The year 1913 was one of the most The year 1913 was one of the most successful years in an agricultural way that Utah has ever experienced. The corn crop of the state was better than in 1912. The barley, wheat, oats and potato crops were good. The alfalfa and hay crops were fair, while the production of beets was very large.

The resources of Utah are wonderful. The following estimated figures give some idea of the growth and production of this state in the past year:

of this poster in the part ;	The state of the s
Gold	4,016,188.34
Silver	9,472,484.76
Copper	28,962,581,13
Lead	8,917,463.56
Zinc	1,101,704.86
Manufactured products	23,750,000.00
	2,693,500.00
Sugar beets	12,556,000.00
Horses	12,000,000 200
Benf cattle	7,654,000.00
Mutton, sheep and lambs	2,000,000.00
Value of sheep herds	8,159,000.00
Wool	1,500,000.00
Hoge	891,000.00
Dairy cattle	4,165,000.00
Asphaltum and kindred	102277930770307
products	3,256,082.00
	1,132,000.00
Pruits	200,000.00
Tomatoes	
Bees and bee products	134,765.00
Poultry	392,253.00
Corn	82,256-00
Oats	2,182,000.00
Wheat	8,028,000.00
Barley	530,028.00
Alfalfa seed	1,340,000.00
Potatoes	1,806,272.00
Hay and forage	10,824,729.00
	POR CONTRACTOR OF THE PROPERTY
Miles broadling bosons of V	Inflormatoir &

The banking house of McCornick & Co. paid a quarterly dividend of 4.3 per cent based on an annual dividend of 17.5 per cent. December 31, 1913, thus putting in circulation \$26,200. The Utah State National bank declared and paid a regular quarterly dividend of 33 per share, the store putting ten years of my time on a shiften cases of this dreadful discover and handling is the meantline of a million cases of this dreadful discover and handling is the meantline of a million cases of this dreadful discover and handling is the meantline of fast I know what I am taiking about the curred—all I ask is just a chance to final I know what I am taiking about the curred—all I ask is just a chance to final I know what I am taiking about the will convince you more in a day than you will select our more in a day than you will select our more in a day than you will sully more real comfort than a chance to prove my claims. By writing you will endoy more real comfort than sever thought this world holds for you it among the prove my claims. By writing you will endoy more real comfort than sever thought this world holds for you it among the prove my claims. By writing you will endoy more real comfort than sever thought this world holds for you it among you will select a then to send the you do a lietter act then to send this you do a lietter act then to send the general day with national banks, when their annual stockholders' meetings will be held and directors chosen for the ensuing year. In common with the national banks. Recornick & Co., Zion's Savings Bank & Trust company, Walk-ensured. Savings Bank & Trust company, Walk-er Brothers' bank and the Salt Lake Se-curity & Trust company, will also hold 231-35 Edison St.

Who Has Set the Standard

In Salt Lake Realty?

The answer comes from the beautiful southeast, where the tide of home builders have swept over that attractive section and converted it into the most sub-

stantial residential district of the City.

HAWTHORNE PLACE

HAWTHORNE SUBDIVISION

LIBERTY HEIGHTS

Ninth East Between Ninth and Tenth South.

They all tell of the fulfillment of promises made to the purchasers of homesites here-With shade trees, grading, curbing, guttering, paving and build-

ing Restrictions.

Conquered

to can conquer rheumatism at I can conquer rheumatism local securities during the week.

SECURITIES State Bank of Miliara State Bank of Richmond State Bank of Richmond Co., Chatcher Bros. Banking Co., Logan
Logan
Utah-Idaho Sugar Co., pid
Utah State National bank.
Utah Savings & Trust Co.
Walker Bros. Bankers.
Zion's Savings Bank & Trust Co.
Z. C. M. I.

Salt Lake Statistics

BONDS

Con. Ry. & Power Co. (City)...

The Utah Sugar Co. Utah Hotel Co.

Evens and Edith Purkey, both of Salt F. F. Higgins and Violet Middlemas, both of alt Lake. L. G. Olsen and Kaile Willmer, both of Sait Marion F. Merrill and Mary L. Slater, both of Sait Lake. Joseph Chatelain and Myrtle F. Crabtree, both of Ogden.

Real Estate Transfers. J. B. Lewis to Augusta T. Lewis, part of lot 4, block 15, plat D. John W. Leyland to John Russon, lots 3 and 5, block 4, Union Heights Hubbard Investment company to Hannah E. Bartiett, lot 18, block 14, Douglas Bubbaro

E. Bartlett, lot 18, block as,
Park
Marius A. Solander to Ruby 5, Garrison,
part of lot 4, block 8t, plat D
Loren S. Holm to R. E. McConaughy, lot
6, block 5, Shewood Forest
John J. T. Schmidt to Catherine M. F. Touch,
Beneficial Life Insurance company to Karon M. Thygosen, part of lot 5, block Beneficial Life Insurance company to Raron M. Thygosen, part of lot 6, block
118, plat A.

Hyrum E. Booth to John A. Burt, part of
10t 16, block i five-sore plat A.

Kimball & Richards company to Hyrum
Wilcox, lot 18. Bouthgate Park
Kimball & Richards Security company to
Troca Vine, lot 1655, block 7, Highland
Park, plat A.

Kimball & Richards to Clay Allred, lots 797
and 798, Eighland Park, plat A.

Glenc R. Bothwell to John A. Burt, part of
lots 18 and 18. City Park subdivision
Augusta T. Lowis to William Floyd, part of
lot 4, block 18, plat D.

WILL PREPARE MAPS TO HELP BOND ISSUE

After discussing matters pertaining to the million-dollar bond election, the county commissioners yesterday in-structed the county surveyor to prepare a map of the roads in the county. On this map will be designated the main trunk lines that are to be built into permanent concrete base roads if the bond issue carries. Copies of the map will be furnished the Commercial club and other organizations advocating the bond issue and will be used in the campaign throughout the county.

CATALOGUE PRINTING

Who are today enjoying the

confidence of legions of Salt

Lake's home builders—own-

ers of contented homes?.

The biggest gold rush in history will be into Shushanna, the new Klondyke of Alaska, this spring. Men are now braving the rigors of an Arctic winter and "beating in" over perilous trails to be ahead of the stampede. Pioneers of the Yukon and Nevada freely predict that more of the precious metal will be taken out of Shushanna than from any camp in the history of gold mining. From Daw-

The Policy and Men Behind the Company

The Shushanna Mining and Trading Company, Ltd., was incorporated September 20th, 1913, under the Companies Act of British Columbia. The Company's operations come under the strict incorporation laws of British Columbia. The stock is fully paid and there is no personal liability. The stock is absolutely non-assessable and the company is capitalized with a capital stock of \$300,000. This modest capitalization will appeal to the conservative investor. Officers and Directors—Men of Ea-

peal to the conservative investor.

Officers and Directors—Men of Eatablished Reputation.

All the officers of the Company are men well and favorably known in Vancouver; more than that, they understood the business and were quick to see the opportunity that Shushanna presented to a well-organized company for sure, big profits. The following are the officers and directors of the company;

ficers and directors of the company:

E. N. Winslow, capitalist; C. J. Slacey, director: J. W. Kager, field manager: H. C. Crumplin, secretary, barristers, Messrs. Buchanan & Bull; registrar, The Aetna Investment & Trust Company, Ltd. broker, Donald M. McGresor, member of Vancouver and Seattle Stock Exchanges.

The qualification of a director is the holding of one share in the Company, and their remuneration is to be determined in general meeting.

meeting.

The Broad Policy—Assurance of Profits.

The Shushanna Mining and Trading Co., Ltd., was organized to quickly take advantage of the big and many opportunities for profit in this latest and most profitable gold camp—Shushanna. Its profits will come from mining, trading, banking, transportation and any other legitimate means that will provide the surest and quickest permanent profits. It is a live, energetic organization of capable business men.

The following contract has been entered into: Contract dated 5th October, 1913, between the Shushanna Mining and Trading Co., Ltd., and Michael L. McAllister of Dawson. The Company has transferred its properties at Shushanna to the Shushanna Gold Mines No. 1 in consideration for \$500,000 to be paid in stock of the latter company.

There is a small block of the

be paid in stock of the latter company.

There is a small block of the Company's stock at fourteen cents a share. This is being rapidly taken up every day. Application will be made in duo course to have these shares listed on the Vancouver and Scattle Stock Exchanges, thus offering a ready market to those who may wish to sell their holdings. The shares are distributed all over the country in small blocks along co-operative lines.

Profits and Dividends—A Perma-Profits and Dividends-A Perma-

Profits and Dividends—A Permanent Assurance.

The dividends will accrue from every operation of the Company. The trading feature is bound to make big, quick profits, as thousands of men will rush into the new camp and must have clothes, food and tools. These the Company will supply at a large profit which should be sufficient to pay a handsome dividend next spring, which its trading operations after that, as well as the revenue from property, steamers, etc., assure permanency and financial stability. Company has power to pay a commission of 20 per cent for services rendered in seiling or guaranteeing the sale of the Company's shares, but it is at present proposed to pay only 15 per cent.

The estimated preliminary expense is \$1000. However, the actual expenses to date have been \$348, thus saving the Company \$552.

\$348, thus saving the Company \$3552.

The minimum subscription upon which the directors may proceed to allotment shall be five shares, to be paid in full.

Failure to pay any installment when due renders previous installments liable to forfeiture, and allotments liable to forfeiture, and allotment to cancellation.

All subscriptions for stock should be addressed to the Astna Investment & Trust Company. Ltd. Winch building, Vancouver, British Columbia, which is acting as registrar for the Shushanna Mining and Trading Company, Ltd. This was done to doubly safeguard the latter company's shareholders in the delivery and registry of its stock. All stock is registered in the purchaser's name and so guaranteed by the Aetna Investment & Trust Company, Ltd.

Aetna Investment & Trust Co., Ltd. 535 Winch Bldg., Vancouver,

British Columbia

NAME

Please enter my subscription
or....shares of stock in
he Shushanna Mining & Trading
ornpany, Ltd., at the low price of 14c
er share, fully paid and non-assessable
I inclose \$...... in part or full

son and all the diggings of Alaska and the Yukon and from Nevada and California, as well, experienced miners are prepairing for the first opportunity to reach Shushanna. The boom is on in earnest for never has a gold camp shown such promise

THE "BIG STRIKE."

THE "BIG STRIKE."

That Shushanns is a gold camp of the first magnitude there can be no doubt. The original discovery claim produced \$27,000 in gold within a few weeks and until winter set in men were panning \$200 and \$300 a day. Ten and twenty dollar nuggets were found. Pioneers of the Klondyke now at Shushanns are preparing for active mining operations at the melting of the ice. These pioneers call Shushanns "the Big Strike." William James, the discoveror, who, with his wife, "mushed it" for ten years in the far north, calls it "the Big Strike." James brought out \$30,000 in gold and goes back again in the spring. The Shushanna Mining and Trading Company, Limited, organized for the purpose of developing properties of proven value and to carry on a general trading and transportation business, was one of the first to get in "on the ground floor" of the camp. Already it has secured an interest in the very heart of the discovery, and gold in promising quantities has been found. Active operations will commence as soon as weather conditions permit.

The company has engaged J. W. Kager, a veteran miner and trader of Alaska, as field manager, who will head a big corps of seasoned men inured to the life of the north and experienced in the technical work of mining. Trading posts will be established at the most advantageous spots in the district and a big supply of stores hurried in by the company's own steamers (the first of which is being rushed to completion) and by pack train over the ice to these posts before the big rush reaches the camp. The first large and quick profits will be made there is what Mr. Kager writes in a letter to the company: "

Here is what Mr. Kager writes in a letter to the company: "
Being convinced that an opportunity such as occurs but once in a
lifetime is now ripe for the establishment of a business such as you have
inaugurated. I am satisfied that in giving you the benefit of my experience I will also be working to my own advantage, in that I will
be associated with a good outfit in a good country. There is a
profit to be made on all goods out of proportion to their value once they
are delivered on the ground. The fact that they are there and that
there is a demand for them sets the price."

MINING, TRADING AND TRANSPORTATION.

MINING, TRADING AND TRANSPORTATION.

The first of the company's light draft steamers is being completed under the supervision of Captain N. R. Raymond, a navigator with years of experience in northern waters, who formerly operated the steamers "Pauline" and "Vidette" on the White river. This first S. M. & T. steamer will be in command of Captain Raymond, who writes: "Will have everything in readiness to ship to Whitehorse by the first week in March. . . in time for the opening of the navigation over Lebarge lake, which is usually open the first week in June, . . The boat will be 100 feet long by 19 foot beam, 3.7 depth of hold and equipped with two 4x48 engines, giving her the utmost power with the lightest draft possible in order to successfully navigate the White river."

White river."

At Shushanns . . . single claims are selling among the old-time miners in Dawson for big prices, and large outfits are being taken in over the ice on the White river trail."

The S. M. & T. Company's steamers will also carry passengers and do a regular freighting business, and this will be a source of large revenue from the start, increasing with the growth of the camp and the district.

the district.

The Shushanna Mining and Trading Company, Ltd., will acquire and develop properties of proven value. A staff of mining engineers and experts will be maintained on the ground and the company will not deal in prospects or properties of fictitious value.

YOUR OPPORTUNITY AT SHUSHANNA.

The organization of the Shushanna Mining and Trading Company presents your opportunity to share in the fortunes that will be taken out of this, one of the greatest of all the big gold camps. For an allotment of the company's shares is now offered to the investing public—allowing you to get in on the ground floor of the camp at a low figure. Part of this allotment has been offered at 14 cents a share. The response to our first announcement has been instantaneous and enthusiastic, and only a small part of this 14-cent apportionment remains. When this is gone the price of the remaining available stock will be raised.

will be raised.

Read in the right-hand column of the fortunes made in mines and in the left-hand column of the conservative policy of the Shushanna Mining and Trading Company and of the men behind it.

Remember that the great fortunes in mining have rarely been made by the prospectors or the discoverers of claims. It is the share-holders who have reaped the big dividends. The miners themselves have the apprenticed to develop their properties on a layer scale. They

seldom the capital to develop their properties on a large scale. They find it more satisfactory to turn them over to a big organization with capital and systematic management so that they may realize quickly on their discovery. It is the history of mining that the fortunes have been made by the men who bought shares in the development companies at their inception and shared in the rich profits.

BECOME A PARTNER TODAY.

All the profits of the company are figured along legitimate, conservative lines and all stockholders share alike in the dividends. There is no preferred stock. The wide field of endeavor of this organization, its broad policy, efficient management and the thorough knowledge of the field which is the equipment of every officer and every active worker, should be sufficient guarantee to the most conservative investor of the stability of the company and of the unusual opportunity which this offer of stock at the inception of operations presents.

Do not let this opportunity slip into your record of regrets. Take advantage of the low price today. Don't wait until the apportionment of available stock is distributed and the price advances. This can only be a matter of days.

Fill in one of the coupons below and mail today. Play safe—send it on now—while you think of it.

Fortunes Made In Mining

in the gold fields of the world, particularly in those of Australia, California, Alaska and Nevada; but the great proportion of fortunes have been gathered, not by the miners themselves, but by the men who held stocks in the gold mines. The discoverers have often sold their properties for a song.

Shortly after location, the Mohawk claim at Goldfield was traded for a mule. These shares first sold at 10 cents and later at \$20.00. This mine was the great producer of the Goldfield Consolidated, which has since paid over fourteen million and a half dollars dividends on stock. LeRoi went from 50 ents to \$1140 a share; Tonopah from 60 cents to \$22.50; Dos Estrellas from 60 cents to \$155 a share; Crown Reserve placed at 45 cents advanced to \$60.00; Nipissing went at \$4.00 and sold later for \$35.00; Kerr Lake went from \$1.00 to \$11.00; Hudson Bay from 25 cents to \$160.

Some Values Today.

Ten dollars invested in Swansea in 1890 became worth \$4500 and has paid \$3100 in the meantime. Calumet & Hecla returned early investors \$1500 on every dollar's worth of stock. Shares are now worth \$420 a share.

The LeRoi mine sold in 1890 for \$1250; its market value today is \$10,000,000, and shares are worth \$50. One hundred dollars invested in this mine a few years ago is worth \$250,000, and has drawn in the meantime \$50,000 in dividends.

Marshall Field paid \$625 for his share of a mine that brought him \$60,000 when it was sold. A quarter interest in the celebrated Comstock sold for \$5000. The mine produced \$500,000,000, and the stock sold as high as \$1875 a share.

American Mining Profits.

American Mining Profits.

The Tom Boy mine at Telluride,
Colo., was bought in 1890 for \$125,500. Nine years later it was sold
for \$18,000,000. A three-quarter
interest in the Independence at
Cripple Creek was sold by the original locator four years after discovery for \$10,000,000. The Dutan
mine in the Rainy River district.
Ontario, advanced from \$100 as a
prospect in 1892 to a million dollar
proposition in 1896. The Copper
Queen was offered for \$2000 in
early days, and there were no
takers for the Bonanza in eastern
Oregon, which now produces a million deliars a year.

Some Individual Cases.

Some Individual Cases.

A well-known business man of St. Paul had his check written out for \$5000 to pay for a one-fifth interest in the LeRoi. His friends persuaded him not to invest. A few months later it sold in London for \$5,000,000. "Friendly advice" cost this man a million dollars.

Two men were offered shares in the Chlumet & Hecks in 1571. One man bought \$1000 worth, but the other deposited his \$1000 in the hank at 5 per cent interest, which, compounded for 30 years, netted him \$4471. The other investment is today worth \$470,000, and has in addition drawn \$1,068,500 as dividends—a total of \$1,532,500.

Professor Treadwell sold 100 shares of United Verds to his cousin. Mrs. F. H. Chase of Ranger, Me., at \$1.00 a share.

Later he offered her 200 more shares at 50 cents, but her husband urged her not to buy, saying that she had already thrown away \$100 into a hole in the ground.

When Clarke began buying up the stock in 1889, he offered Mrs. Chase \$5 a share and later advanced it to \$7,500 a share, which she refused.

In 1900 Boston brokers offered her \$35,000 for her investment of \$100.

But for ber husband's advice,

But for her husband's advice, she would have taken the addi-tional shares offered her by Tread-well, and would today be worth \$105,006.

What your money will do for you at Shushanna

You can buy this stock either for cash or in small pay-ments. The allotment at fourteen cents a share is limited. If you remit cash with order:

you remit cash with order:

\$ 14,00 will buy 100 shares
28,00 will buy 200 shares
35,00 will buy 250 shares
140,00 will buy 500 shares
140,00 will buy 1000 shares
350,00 will buy 2500 shares
700,00 will buy 2500 shares
700,00 will buy 5000 shares
700,00 will buy 5000 shares
17 you buy this stock NOW on the installment plan:
\$7 down and \$7 a month will buy 250 shares.
\$14 down and \$14 a month will buy 500 shares.
\$38 down and \$38 a month will buy 500 shares.
\$38 down and \$38 a month will buy 1000 shares.
Not less than 250 shares sold on the installment pl
The stock is fully paid and forever non-assessable.

Get this magazine and learn about Shushanna

If you are interested in Shushanna (and what live man with red blood in his veins is not interested in this thrilling chapter of the history of gold?) fill in the coupon on the righthand corner and send for our monthly magazine containing beaps of interesting information and statistics regarding this great new district, as well as the operations of the Shushenna Mining and Trading Company, Ltd.

There are absorbing stories of discoveries, the personal nar-ratives of discoverers, and descriptions of the Company at

In addition to this, the magazine deals with investments in general on the Pacific coast. We handle the stock of the Pacific Coast and Western Canada Bank and Trust Company shares, as well as others, and the magazine will be of interest to anyone who has idle money to invest from the sum of \$10.00 up.

You are mentally interested in Shushanna now. Get a financial interest today. Not next week when the price of Shushanna stock advances. Not next spring when gold is being taken out and dividends declared-when there will be no more stock for sale. This is the psychological moment. Write today.

SHARE DEPARTMENT

AETNA INVESTMENT AND TRUST CO., Ltd.

WINCH BUILDING 739 HASTINGS STREET

VANCOUVER, British Columbia

Owners of the Choicest of Homesites. Plenty of Money to Loan on Improved City Real Estate.

ASHTON-JENKINS CO.

You have the answer

Liberal Privileges of Repayment. Low Interest Rates.